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Data evento

da Mar, 23 Marzo, 2021 - 10:00

a Mar, 23 Marzo, 2021 - 10:00

Tipo evento

Corsi e Seminari

Negotiation and drafting of international commercial contracts

Goal

To provide participants with the necessary know-how for the legal management of international

corporate commercial relations, as a means for preventing and resolving disputes when operating on the global market.

Structure

The programme is structured as a master, composed of two main units (“Negotiation and Drafting of International Commercial Contracts” and “Prevention and Management of International Commercial Disputes: Mediation and Arbitration”). The teaching method combines theoretical and practical approaches with a view to enabling participants to master the general international legal institutions within which to meet their future concrete contractual needs. Participants can choose whether to attend only one unit or both. Attendance to the first unit is not a prerequisite for participation to the second.

The course “Negotiation and Drafting of International Commercial Contracts” aims to provide participants with the necessary know-how for an effective legal management of the contractual phase. In particular, topics as negotiation techniques in an intercultural context, the main international instruments for the regulation of sales of goods and services, the choice of applicable law and dispute resolution clause will be covered.

Target

The teaching programme caters to especially, but not exclusively, in-house counsel, head of commercial and contracts departments, import/export managers, lawyers and consultants in the field of international commercial relationships, who aim to improve their skills in dealing with international partners and competitors.

Means

Under the present circumstances, classes are held from remote. When the emergency restrictions are over tuition will be offered in presence, while online attendance will also be arranged, especially for overseas participants.

Language skills requirements: an adequate level of English knowledge is required, i.e. sufficient to understand basic international contract language and to interact with teachers and classmates both in classes and practical exercises.

23 marzo - 6 luglio 2021

Durata: **43 ore**

Lingua: **inglese**

Costo: **€ 950,00 + Iva** (è previsto uno **sconto del 50%** per le imprese iscritte al registro delle imprese di Firenze)

Modalità: **online**

Max **40 posti** disponibili

Programma e form di iscrizione sul sito di FIDRA

Crediti formativi Ordine degli Avvocati. E' stata approvata, dalla Commissione per l'accreditamento delle attività formative dell'Ordine di Firenze, l'attribuzione di n. **20 CF** non obbligatori per i partecipanti al corso, così come previsto dalla delibera adottata in data 20/04/2020 dal CNF n. 193 sulla Formazione Continua.

Ultima modifica

Lun 19 Apr, 2021

Condividi

Reti Sociali